



Hi, all! :-)

First of all, let me ask you to please keep this under your hat for now ... there are still a few hoops to jump through and we can't go public until then. But, things are progressing nicely!

I have submitted all paperwork for becoming a HughesNet dealer and today I signed the online agreements! They are willing to let us do mobile installations!

I completed all installer training except the hands-on class, which I am trying to get waived. I also have to go through the online dealer training.

As soon as yet another approval happens on the Hughes end, I can order our systems and start getting familiar with the setup procedures.

A complicating factor is that currently, there are two satellites and two different sets of equipment.

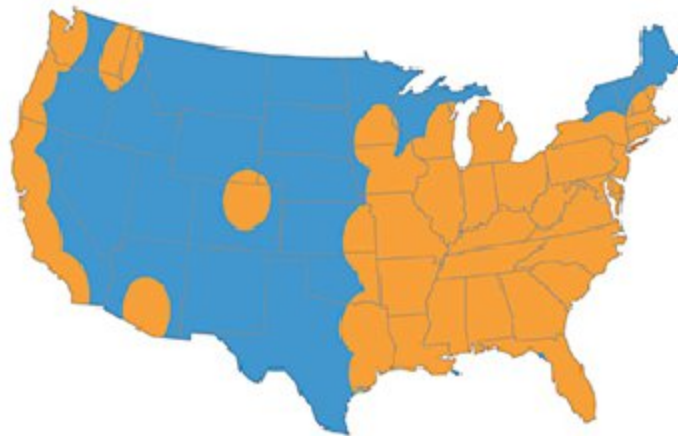
This means that until sometime next year, when Hughes launches another satellite, you will have to choose from among the following options:

- Restrict travel to within one set of coverage beams or the other – for some of you, this should work quite well ... especially if your travels keep you in the beams for the newer satellite and equipment combination. These also offer faster services. An approximate coverage map is shown below.
- Not have satellite coverage when in some locations – Depending on your travel schedule and locations, this might work fine for some of you.
- Buy two systems and travel with both, keeping one on suspension part of the time (up to 6 months suspension per year on each) – This option sounds like a bad option for most or all of you, but I had to throw it out there, for completeness. ;-)

Likely, there will be some kind of upgrade special, when the new satellite is available, but I can't promise that.

### **Current Coverage Beams**

Coverage on both coasts is on the newer satellite/equipment and offers the faster services (up to 15 Mbps down and 2 Mbps up) . The big blue area you see in the middle of the map below is where the older satellite and equipment is available. Speeds are up to 5 Mbps down and 1 Mbps up. Ignore the blue area in the northeast that includes Maine. That is now covered by the newer satellite.



The good news is that the newer equipment and speeds will be available everywhere, once the new satellite is in service. The satellite is currently scheduled for an early 2016 launch, but testing before putting into service can take months, so actual availability is not exactly known yet.

Services range from \$50 to \$150 or so a month, but I should have more information once I go through the dealer training and I got my login for that today also!

In addition to the equipment you already have, you will need a HughesNet system (\$300 or \$400) and installation (free or \$100 most of the time), the meter (will be less than \$200). All of your other equipment will still work with the new service! However, new cable connectors are mandatory and new cables are recommended. For the newer system, only one cable is needed.

#### **Mobile HughesNet Availability**

When we are able to start offering mobile Ka-band service (looking VERY good for BEFORE StarBand shuts down), the first customers who get it will need to come to Tucson, for hands-on training. So, be thinking about if you want to be in this first group.

There are two RV parks located about 1 ½ miles from our location!

Likely, it will be at least another month or two before we can start working with you remotely.

Incidentally, if you receive more than one copy of this email, just let me know which email address you want me to use.

Also, please let me know if you wish to be removed from this list completely.

I hope you're enjoying your summer! :-)

*Take care,*

*Barb*

<http://www.MobileInternetSatellite.com>