

Gen 5 services and Upgrades

Finally, details on how existing customers can move to Gen 5 services, as well as the introductory promotions for the new Gen 5 services are available!

A Couple of Other Things

But, before I get to that, let me first mention a couple of things:

- Here is another article about Echostar XIX being turned over to Hughes: [Hughes Completes In-Orbit Testing of EchoStar 19](#)
- And, I wanted to mention that we have simplified our web site and added a [“What do you need?”](#) page:

Click either the basic setup or the additional items icon and then “mouseover” any item to learn what it is and how it is used. We hope this will make it easy for you to determine exactly what you need for your mobile satellite Internet setup. You can link to the [Equipment and Services](#) page, if you want to see the price of any item.

Gen 5 Service Plans

Here again are the upcoming Gen 5 service plans:

The New Gen5 Consumer Plans!

10 GB	20 GB	30 GB	50 GB
PLAN HIGHLIGHTS Perfect for the single user or couple who is passionate about fast internet.	PLAN HIGHLIGHTS Best for the small family whose love of the internet is growing as fast as their kids.	PLAN HIGHLIGHTS Ideal for today's connected household with multiple devices and a large appetite for data.	PLAN HIGHLIGHTS The data you need to keep your whole family rolling in internet bliss.
\$49.99 PER MONTH	\$69.99 PER MONTH	\$99.99 PER MONTH	\$129.99 PER MONTH

Lease Your Equipment
\$99.00 + \$14.99/month
Choose to lease and reduce your upfront costs.

Or Purchase Your Equipment
\$449.98
One-time upfront cost covers installation and equipment.

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All Plans Include:
FASTER THAN EVER
25 Mbps / 3 Mbps on every plan
BUILT-IN WI-FI
Connect your home like never before.
VIDEO DATA SAVER
Watch more videos using less data.
BONUS ZONE
50 GB/month of FREE data to use during off-peak hours (2am-8am)
NO HARD DATA LIMITS
If you use up the data in your service plan, we won't cut you off or charge you more. Stay connected at reduced speeds until your next billing cycle.

Hughes Proprietary and Confidential February 16, 2017 **HughesNet**

All plans provide 25 Mbps down and 3 Mbps up and include the Bonus Zone (2 am to 8 am), which gives you another 50 GB of data each month! When you are streaming video, the speed is automatically controlled to DVD quality, so you can watch more video.

There is no data cap. However, service will be slower, but useable, if you use up your monthly service plan data. And, Data Tokens are available, if you use up your service plan data and don't want to be slowed:

Data Tokens	
3 GB	\$9.00
5 GB	\$15.00
10 GB	\$30.00
25 GB	\$75.00

New Customers and Existing Customers (Out of Contract)

New customers or existing customers who have completed the 2-year contract get a \$100 instant savings on the equipment plus the option to go up to the next higher plan for the monthly rate of the selected plan, for one year. You can call and cancel the higher plan before the year is up and continue paying the lower cost or you can keep the higher plan and start paying the higher amount after the year is up. Spaceway customers must upgrade to the new equipment, to get Gen 5 services. The Jupiter 2 system costs only \$50 more than the Spaceway and Jupiter 1 systems and it includes a built-in Wi-Fi router. So, that is essentially no price increase for the new equipment.

The graphic displays four data plan options with their respective monthly rates and a 12-month offer. The 10GB plan is \$49.99/month, the 20GB plan is \$60.99/month (reduced to \$49.99), the 30GB plan is \$99.99/month (reduced to \$69.99), and the 50GB plan is \$129.99/month (reduced to \$99.99). A blue callout box indicates a '12 month offer!'.

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Existing Customers (Still In-contract)

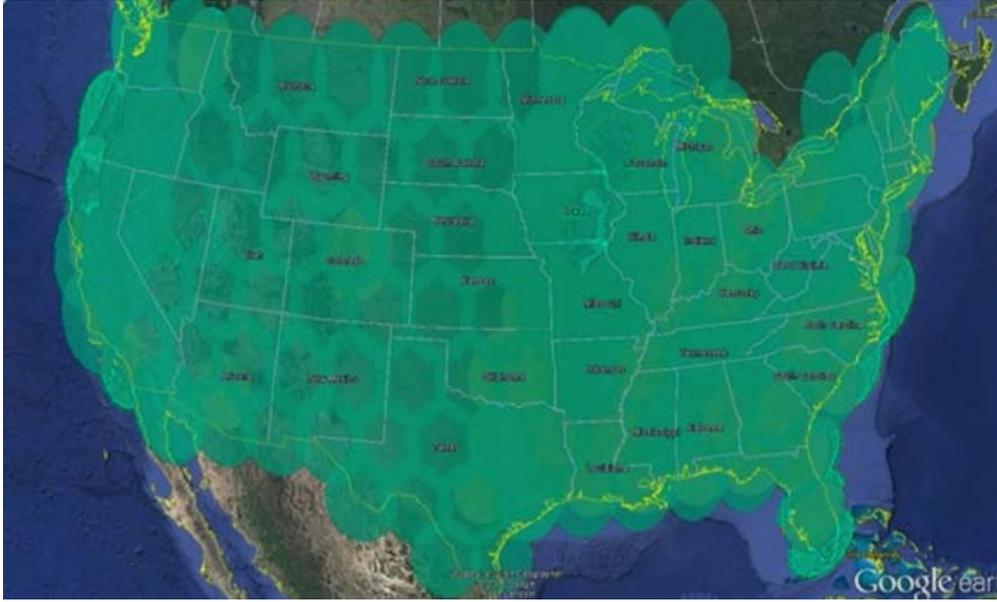
If customers still in-contract want a quicker upgrade to Jupiter 2 equipment, they can choose either the "next plan up" promotion or the \$100 instant discount on the equipment. Spaceway customers must upgrade to the new equipment, to get Gen 5 services.

Existing Customers (Jupiter 1)

Some really good news is that existing Jupiter 1 equipment can receive a firmware upgrade to be able to support Gen 5 services! This means existing Jupiter customers can move to the Gen 5 services without needing to purchase new hardware. Complete details of this "in place" upgrade weren't revealed yet. And, the downside is that this won't be available right away. The capacity on Jupiter 1/Echostar XVII won't support it until enough users move to Jupiter 2. But, this will represent a "no new investment" option to get the new high-speed Gen 5 services! There will, however, be a new or restarted 2-year contract.

The Rollout Schedule

Gen 5 services will be rolled out in 4 phases, starting on March 16 and resulting in coast-to-coast coverage by the first week of April. Only Gen 4 services can be activate through March 15:



And some Alaska coverage:

